



Board of Directors
March 18, 2020



Welcome & Introductions

- Approval of March 18, 2020 Agenda
- Approval of January 15, 2020 Board Minutes

*Proposed Board Resolution:
The Board accepts the items on the Consent Agenda.*

Board Reelection

- Proposed Board Resolution: *The Board elects Olga Feldman, Jose Torres-Vega and Bill Ojile to a second three-year term effective immediately following the termination of their first three-year term.*

Approval of Advocacy Committee Charter

- Proposed Board Resolution: *The Board approves the charter of the Advocacy Committee*

Board Committee Membership

- Proposed Board Resolution: *The Board appoints Olga Feldman to the Finance Committee and Mary Beth Susman to the Governance Committee.*

Committee Chairs

- Proposed Board Resolution: *The Board appoints _____ as chair of the Advocacy Committee and _____ as chair of the Governance Committee.*



Public Comment

Finance Committee Report

- Compliance Update – Deferred to future meeting
- Year-To-Date (January 2020) Financials
- COVID –19 Impact
- Capital Investments
- Bank Debt
- Check Signing
- Staffing

FY20 Year-to-Date Results

(000's)

7/1/19 to 1/31/20

	Actual	Budget	Variance	%Variance
Revenues	\$ 27,915	\$ 27,743	\$ 172	.6%
Expenses	26,394	27,494	(1,100)	(4.0%)
Net Operating Income	1,521	249	1,272	NM



Finance Update

FY20 Year-to-Date Revenues

(000's)

7/1/19 to 1/31/20

	Actual	Budget	Variance	%Variance
Medicaid	\$ 7,519	\$ 7,211	\$ 308	4.3%
State Funding	9,750	9,883	(134)	(1.4%)
Mill Levy	7,954	7,944	10	0.1%
Grants	2,124	2,073	51	2.5%
Individual Insurance/Room & Board	551	609	(58)	(9.5%)
Billing Fees/Donations/Other	18	23	(5)	NM
Total Revenues	\$ 27,915	\$ 27,743	\$ 172	.6%

FY20 Year-to-Date Revenues

(000's)

7/1/19 to 1/31/20

	Actual	Budget	Variance	%Variance
Agency Services	\$ 1,638	\$ 1,404	\$ 234	16.7%
Residential	3,983	3,800	183	4.8%
Life Essentials	188	394	(206)	(52.3%)
State SLS	807	917	(110)	(12.0%)
Mill Levy Management	258	282	(24)	(8.5%)
Mill Levy Programs	5,092	4,899	194	3.9%

FY20 Year-to-Date Revenues

(000's)

7/1/19 to 1/31/20

	Actual	Budget	Variance	%Variance
El – Service Coordination	\$ 1,972	\$ 2,103	\$ (132)	(6.2%)
Non-El Clinical	79	64	15	NM
El – Internal Direct Services	2,044	2,156	(112)	(5.2%)
El – External Direct Services	2,604	1,797	807	44.9%
El – Admin	50	61	(11)	NM

FY20 Year-to-Date Revenues

(000's)

7/1/19 to 1/31/20

	Actual	Budget	Variance	%Variance
FSSP	\$ 1,212	\$ 1,073	\$ 139	13.0%
Service Coordination	2,570	2,539	31	1.2%
HAV	2,124	2,073	51	2.5%
Momentum	2,346	2,523	(177)	(7.0%)
TSP	879	1,507	(628)	(41.7%)



Finance Update

FY20 Year-to-Date Select Expenses

(000's)

7/1/19 to 1/31/20

		Actual		Budget		Variance		%Variance		Full Year Budget
Direct Client Expenses	\$	12,753	\$	12,903	\$	(150)		(1.2%)		22,297
Staff Expenses		10,886		11,423		(537)		(4.7%)		19,819
Purchased Services		478		776		(298)		(38.4%)		1,288
Overhead		1,799		2,172		(373)		(17.2%)		3,737
Total Expenses	\$	26,394	\$	27,494	\$	(1,100)		(4.0%)		47,495
Net Operating Income	\$	1521	\$	249	\$	1,272		NM		505

Proposed Board Resolution:
The Board accepts the January 31, 2020 financial statements as presented.

Financial Impacts of Services Disruptions Background

- Our staff is actively looking at ways to support clients/providers
- To do so we need to maintain staff and supports
- Have rapidly deployed remote staffing supports
- Supply chains are limited for critical IT materials

Financial Impacts of Services Disruptions Revenues/Cash Flows

- Direct Services and case/care management most staff costs are cost reimbursable by VA, State, Denver
- LSS Host Homes currently stable
- TCM billing for Service Coordination/EI some risk as we realign to remote activities
 - TCM billing issues

Financial Impacts of Services Disruptions Revenues/Cash Flows

- High level of pass through expenses = revenues
- Reduced volume of direct services by EI Providers
- Reduced client interactions will slow funds to clients (for now)
 - HAV
 - Momentum/TSP
 - Family Support
 - State SLS
 - Mill Levy (Special projects and client/family assistance)

Financial Impacts of Services Disruptions Overhead

- Overhead, technology and occupancy costs are stable/required
- Will add IT capacity when we have ability to do so
- Overhead and administrative rates will increase as direct costs slow
- Impact will reduce surplus and cause some loss in cash flows and accounting performance

Capital Investments

Proposed Board Resolution:

The Board approves incurrence of up to \$800,000 of additional debt to finance computers, work stations or other furnishings for a term of up to 48 months at an interest rate of up to 5% and authorizes Shari Repinski or John Wetherington to finalize other specific terms with the lender.

Proposed Board Resolution:

The Board approves an increase in RMHS' line of credit to \$1,000,000 and authorizes Shari Repinski or John Wetherington to finalize other specific terms with the lender.

Proposed Board Resolution:

The Board authorizes existing authorized check signers to individually approve checks or similar payments up to and including \$10,000.

Staffing

Executive Director's Report

- Strategic Priority 1: Case Management
- Strategic Priority 2: Enhance Services
- Strategic Priority 3: Agile/Adaptable
- Legislative Update



New Business/Announcements



Adjournment